

Agent: Granata Enterprises
1137 Acorn Drive
Greensburg PA 15601

Granata Enterprises
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Commission Statement
January, 2003

Policy No.	Name	From	To	Company	Product	Plan Name	Code	Mode	Mos	Group	PCPM*	Adj. Desc.	Premium	POP	Comm.	
Writing Agent																
049	Granata Enterprises	12/02	12/02	Highmark	HEALTH	FA	UN		1		2		\$14.44	\$496.56	5.82%	\$28.88
192	Granata Enterprises	02/03	02/03	Highmark	HEALTH	DIRP-PPO	RN		1	0			\$45.44	\$152.95	29.71%	\$45.44
192	Granata Enterprises	01/03	01/03	Highmark	HEALTH	KEYS-HMO2	RN		1	34			\$10.27	\$860.50	1.19%	\$10.27
Writing Agent Subtotal													\$1,510.01		\$84.59	
Overriding Agent																
167	Granata Enterprises	01/03	01/03	Highmark	HEALTH	COMP-DIRP2	RN		1	5			\$7.21	\$171.30	4.21%	\$7.21
197	Granata Enterprises	01/03	01/03	Highmark	HEALTH	COMP-DIRP2	RN		1	5			\$7.21	\$151.65	4.75%	\$7.21
Overriding Agent Subtotal													\$322.95		\$14.42	
Totals:										2.0*			\$1,832.96		\$99.01	

Final Total: \$99.01

Product	01/2003	12/2002	11/2002	10/2002	09/2002	08/2002	Product	Year To Date
HEALTH	\$99.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	HEALTH	\$99.01
LIFE	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	LIFE	\$0.00
	\$99.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$99.01

*PCPM=Per Contact Per Month; Pop=Percent of Premium; Total Group Count Excludes Duplicates, Dental, Vision,& Drug